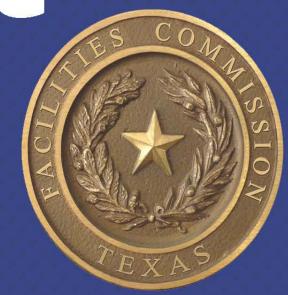
# TEXAS FACILITIES COMMISSION (TFC) PRESENTS

# Meet The Prime

# Webinar Series

Our Legacy: Build. Support. Maintain.

**Featured Prime: SPAWGLASS** 



October 12, 2021 at 1pm

## Overview

- TFC Overview
- Spawglass Overview
- Q&A



#### TFC MISSION: Build. Maintain. Support



100+ State Agencies in 243 cities across Texas



28 million square feet of facilities



144,900 State Employees



\$667+ Million Agency Budget

#### What We Do







- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program

#### What We Buy



- Construction Services
- Professional Services
- Office Supplies
- IT Services
- Commodities & Supplies
- Maintenance, Repair & Operation (MRO)

## TFC HUB Program Mission

The mission of the HUB program is to provide assistance to historically underutilized businesses (HUBs) through outreach efforts, such as education and training in doing business with the State of Texas, in order to afford these businesses a fair opportunity to participate in the competitive procurement process. The Texas Facilities Commission (TFC) is dedicated to promoting opportunities for these small and historically disadvantaged businesses to compete for the agency's purchases and contracts. TFC's policy is to foster an environment that will advance and enhance participation from such vendors in all areas of the agency.

## **HUB Initiative Plan**



#### **Preparation**

 Register as a vendor with the Texas State Comptroller

https://comptroller.texas.gov/purchasing/vendor/

 Get HUB certified with the Texas State Comptroller

(Administrator of the State-wide program)

 Request a meeting with the Texas Facilities Commission HUB Program

http://tfc.state.tx.us/divisions/commissionad min/prog/HUB/



#### **Connections**

- Networking with State & Primes
- Build a relationship with the State & Primes
- Seek assistance from the Small Business
   Development Centers
- Attend Bid Conference & Industry related
- Meet & Greets
- RELATIONSHIPS



#### **Education**

- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance) Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities



#### **Marketing**

- Have your Elevator Spill
- Attend Bid Conference
   & Industry related Meet
   & Greets
- Requests a debrief of solicitation that were not awarded
- Do your research
  - Opportunities
  - · Prime's reputation
  - Payment process

HUB is not a set-aside program & All contracts are competitively bid.

## **Upcoming TFC Procurement Opportunities**

TFC Solicitation Forecast: http://www.tfc.state.tx.us/divisions/commissionadmin/prog/internal-procurement-1/

Facility	FY20-FY21 Appropriation	Description	Delivery Method	Tentative Schedule	RFP/RFQ#
		Forecast is updat  **Changes from the previous week		ted in Bod Font**	
		<u> </u>			
VARIOUS	\$25,000	Grease Trap Pumping Services, Austin, TX	RFP	7/26/2021	303-2-00026
Capitol Complex Parking Garages	\$1,500,000	CMR for Repair/Replacement of Elevators in Parking Garage A, B, F, G, J, and M	CMR	7/27/2021	303-1-01826
VARIOUS	\$500,000	Fire Sprinkler Test, Inspection, and Maintenance Services	RFP	7/30/2021	303-2-00022
N/A	\$85,000	Golf Carts	IFB	7/30/2021	303-1-02205
A-100 Old Lab	\$400,000	Demolition of A-100 Old Lab Building	CMR	7/30/2021	303-1-02176
Texas Border	TBD	Project Manager for Texas Border Wall	RFP	7/30/2021	TBD
DSHS	\$2,200,000	CMR Services for DSHS Tower and Building F	CMR	8/6/2021	303-1-02163
VARIOUS	Not Disclosed	Clean Agent Fire Suppression System Testing, Inspection, and Repair	RFP	8/6/2021	303-2-00012
VARIOUS	\$300,000	Recycling Pickup Services	RFP	8/6/2021	303-2-00037
VARIOUS	\$800,000	Water, Fire, and Biohazard Remediation Services	RFP	8/13/2021	303-2-00024
North Austin Complex, Phase 2	TBD	CMR Services for North Austin Complex, Phase 2	CMR	August 2021	TBD
Capitol Complex, Phase 2	TBD	CMR Services for Capitol Complex, Phase 2	CMR	August 2021	TBD
Capitol Complex Phase 2	TBD	3rd Party Review Services for Capitol Complex, Phase 2	RFP	September 2021	TBD
Capitol Complex Phase 2	TBD	FFE A/E Services for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	CxA Services for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	Construction Materials Testing for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	Test and Balance Services for Capitol Complex, Phase 2	RFQ	December 2021	TBD

Updated 7/23/2021

## Opportunities: Capitol Complex Phase II



**1500 Congress State Office Building** – 165,000 gross square feet, five story "Fabric" building for the Capitol Complex located at 15<sup>th</sup> Street and North Congress. It includes completion of Pedestrian Mall from 16<sup>th</sup> Street to 15<sup>th</sup> Street and 5 levels of parking below the mall extension and the building.

**Scheduled Completion Spring 2026\*** 

\$121,456,560\*

\*TFC estimated Pre-contract



**1501 Lavaca State Office Building** – 360,000 gross square feet, 8-story "Focus" building for the Capitol Complex located at 15th Street and Lavaca. The two buildings combined will include approximately 2,550 parking spaces in above and below-grade parking within the building footprints and below the extension of the pedestrian mall. **Scheduled Completion Spring 2026\*** \$192,435,567\*

#### **TOTAL CAPITOL COMPLEX PHASE II**

\$313,892,127



#### 2021 Solicitations

Project Controls RFP - Mar 2021

Project A/E Services RFQ -April 2021

Project CMR Services RFQ -June 2021

Project 3rd Party Review RFQ -Sept 2021

Project FFE A/E Services RFQ -Nov 2021

Project CxA RFQ -Nov 2021

Project CMT RFQ -Nov 2021

Project TAB RFQ -Dec 2021

## Opportunities: North Austin Complex Phase II



## **Upcoming Educational Sessions**



#### **OSHA 30 Online Training for \$20**

TFC and the Texas Department of Insurance, Division of Workers' Compensation (DWC) have partnered to offer low-cost OSHA 30-Hour Construction course.

For more information, please visit <a href="https://www.tdi.texas.gov/wc/safety/30hrconstrclas.html">https://www.tdi.texas.gov/wc/safety/30hrconstrclas.html</a>
TFC and DWC OSHA30 video <a href="https://www.youtube.com/watch?v=az8NU-01vyM&feature=youtu.be">https://www.youtube.com/watch?v=az8NU-01vyM&feature=youtu.be</a>



#### **Meet the Prime Webinar Series - Coming Soon**

Meet and network with the Prime Contractors who are currently working on TFC Construction & Maintenance projects. The weekly webinars will be offered every Tuesday at 1PM for the next 11 weeks. Take advantage of this series and get the insights on upcoming TFC contracting opportunities.

## **Upcoming Educational Sessions**



#### Writing Winning Proposals - Currently Planning

Learn about proposal writing tips and the insights on TFC solicitations.



#### **Subcontractor Training-** Currently Planning

This educational session is being offered to ensure potential Subcontractors are informed on both TFC's and General Contractor's construction processes. This networking platform provides an opportunity for the CMR to connect with Subcontractors interested in working on the upcoming TFC projects. The topics covered in this training are important to the potential subcontractors' success.

## **HUB Program Highlights 2020**



# 695 BUSINESSES

received technical assistance, and/or attended TFC training/virtual webinars



39 OUTREACH EVENTS

educational trainings, presentations, meet & greets and virtual webinars on "Doing business with TFC"



TOTAL HUB EXPENDITURES

\$57,990,768.12

33rd\*

RANKED OUT OF 180 STATE AGENCIES & UNIVERSITIES WITH THE LARGEST SPENT WITH HUBS

\*Based on CPA Annual HUB Report



## **Your Next Steps**

# 2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

#### **SCHEDULE MEETING**



Make an appointment TFC HUB Webpage

http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/

#### **ONLINE FORM**



Fill out the Intake form and we will contact you

More Questions? Email us at

hub@tfc.state.tx.us

## QUESTIONS?

Contact Us: <a href="https://www.nc.nus.com/hub@tfc.state.tx.us">HUB@tfc.state.tx.us</a>

Yolanda C. Strey HUB Director

HUB Coordinator 512.201.9700

**Shonte Gordon** 

#### Follow TFC On:

512,516,5878









SpawGlass

Providing the Absolute Best Construction Experience

### Introductions



James Harden
Project Executive
James.Harden
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Cami Alling
Diversity Outreach
Coordinator
Cami.Alling
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Matias
Maldonado
Project Executive
Matias.Maldonado
@SpawGlass.com



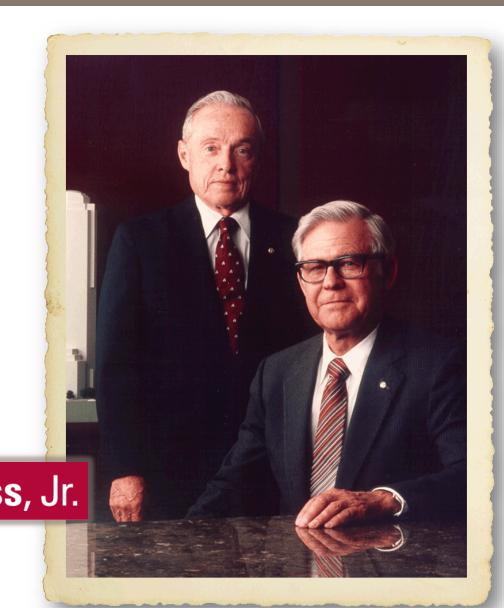
Veronica Gutierrez
Diversity Outreach
Coordinator
V.Gutierrez
@SpawGlass.com

## Company History

## Company Founders

SpawGlass

Louis D. Spaw, Jr. T. Frank Glass, Jr.



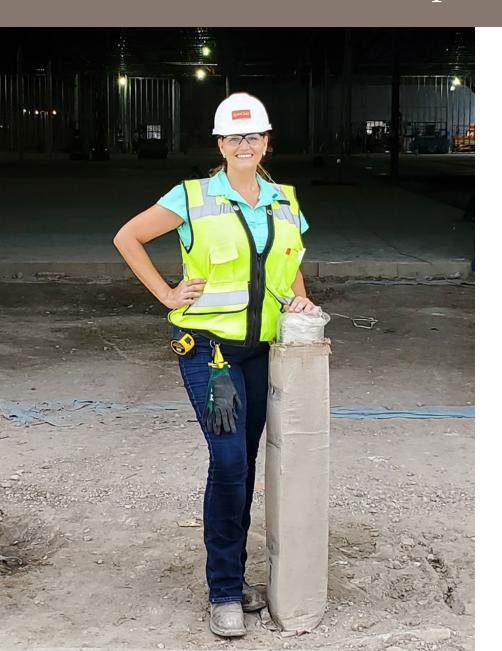
## SpawGlass Locations

#### 10 Locations

- Austin
- Brazos Valley
- Corpus Christi
- Golden Triangle
- Houston
- New Braunfels
- North Texas
- San Antonio (2)
- South Texas



## SpawGlass by the Numbers



- Over \$600 Million in Revenues
- **≈650 Team Members**325 Craft Personnel
- 100% Employee-Owned
   Over 400 Employee Owners from
   Craft Professionals to CEO



## Full Life Cycle Construction Services

Providing construction services for every phase in the life of a client's facility – **from road to roof!** 





Revolutionize SpawGlass from being a building contractor to the most sought-after construction services provider



To provide our clients with the absolute best construction experience



Build Trust

Be Professional

Live Teamwork

Be Passionate

Think Like an Owner





"We don't just build buildings; we build people." ~ Louis Spaw

## Current Projects with TFC

## Dr. Bob Glaze Laboratory (DBGL) – Austin, TX

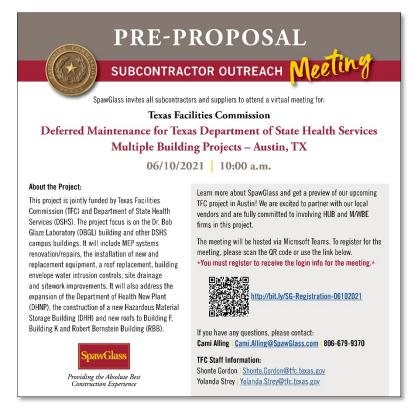
- Jointly funded by TFC and Department of State Health Services (DSHS).
- Project focus is the Dr. Bob Glaze Laboratory (DBGL) building and other DSHS campus buildings.
- Project will include MEP systems renovations/repairs, installation of new and replacement equipment, roof replacement, building envelope water intrusion controls, site drainage and sitework improvements.
- Project will address the expansion of the Department of Health New Plant (DHNP), construction of a new Hazardous Material Storage Building (DHH) and new roofs to Building F, Building K and the Robert Bernstein Building (RBB).





## Anticipated Bid Dates

- **GMP 1:** BP-1, BP-2, BP-2 proposals due 10/19/21
- **GMP 1:** Anticipated NTP with Construction 11/15/21
- Future GMP Packages: TBD



#### Past Pre-Proposal Events



# Department of Public Safety Joint Tactical Training Facility — Brownsville, TX

Texas Facilities Commission, in a joint effort with Texas Department of Public Safety and City of Brownsville, is building a Tactical Training Facility in Brownsville. The TTF will be located on a 96-acre site located at the intersection of S. Indiana Avenue and Southmost Boulevard in Brownsville, TX.

The Master Plan includes Phase I and Phase II. The completed Brownsville Joint Tactical Training Facility will include:

- Range Office Building
- Training Pavilion
- 50-Yard Range/Staging Pavilion
- 100-Yard Range/Staging Pavilion
- Tactical Range
- Munitions Bunker
- Explosive Ordinance Disposal Storage Magazine
- Long Arms Range
- Explosive Ordinance Disposal Demolition Area
- Site Improvements (Parking, Roads, Walkways, Accessibility, Utilities to Phase 2 Structures)

#### Phase I will include the following items:

- Live Threat Engagement Training (LTET) Facility
- Limited Site Improvements (Temporary Parking, Temporary Driveways, Walkways, Accessibility and Utility Extensions)
- Sitework that includes a 2' Clay Cap Over all of Phase I approximately 40 acres

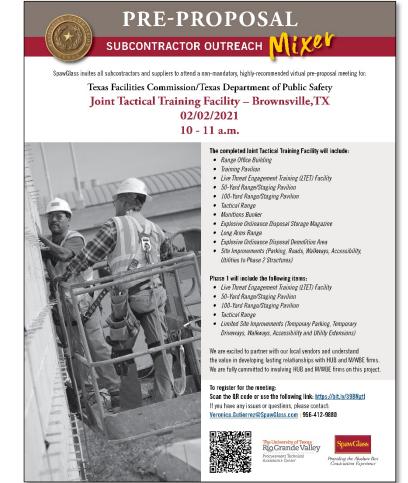
## Anticipated Bid Dates

■ Bid Date: December 2021

• Award: January 2022

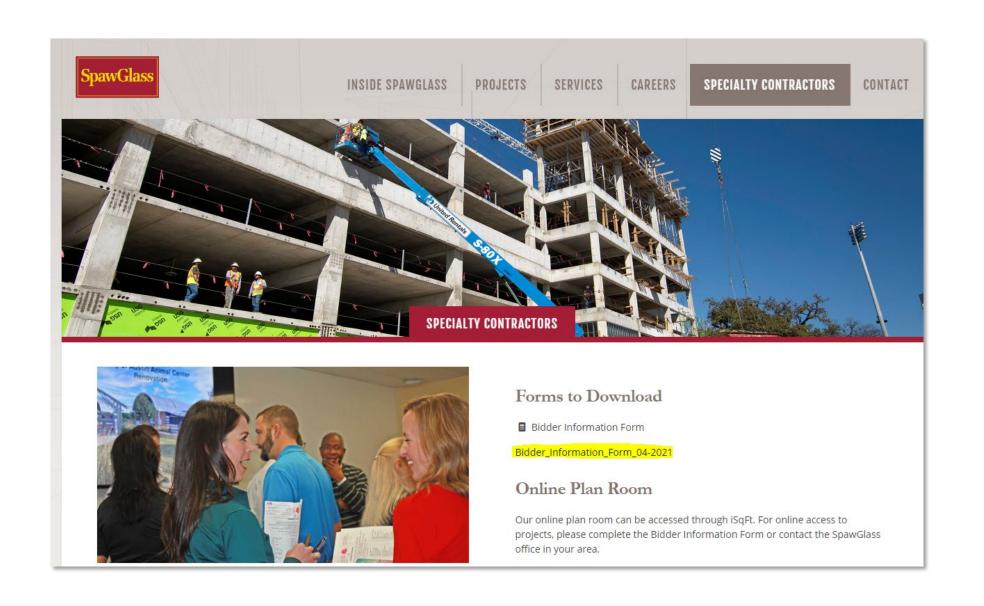
NTP Construction: February 2022

#### Past Pre-Proposal Event



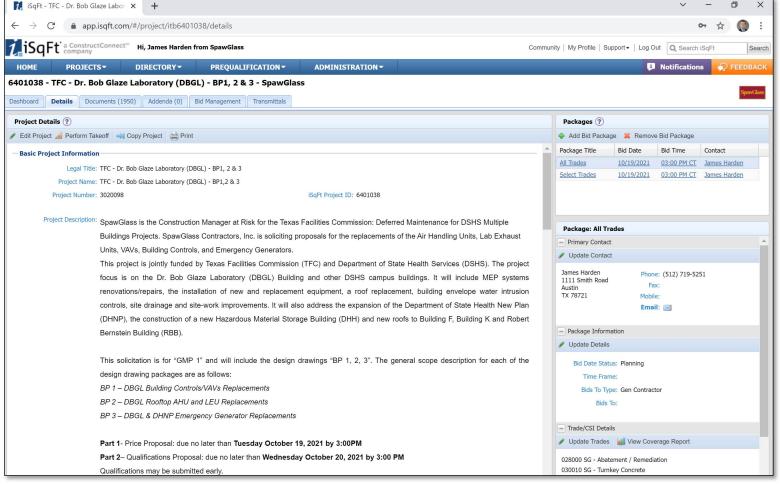
# Working with SpawGlass

## Working with SpawGlass



## Bidding Opportunities





#### Instructions to Bidders



#### Bid Item 26.01 - Electrical

PART 1 - PRICE SUBCONTRACTOR or VENDOR COMPETITIVE PROPOSAL FORM

TFC DM DSHS Multiple Building Project

#### Bid Package 1 - Transformer B Replacement

Date:	
Respo	ndent:
Addres	55;
Email:	
Phone	:
To:	SpawGlass Contractors, Inc.
	Attn: James Harden
	1111 Smith Road
	Austin, Texas 78721
Dear S	Sir or Madam:
Condit	g carefully examined the Competitive Proposal Documents, including the Uniform Genera ions for Construction Contracts, Owners Special Conditions, plans, specifications and da thereto, as prepared by H2MG, as well as the premises and all the conditions affecting
	ork, the undersigned proposes to furnish all labor, materials and equipment necessary to ete the entire work in accordance with the Contract Documents for items listed below.
Item:	26.01

#### Includes:

The proposed scope of work must include all of the following;

- All Labor, Equipment, Materials and Supervision to provide a complete medium voltage "Transformer B" replacement at the Dr. Bob Glaze Laboratory Building
- Disconnect and reconnect existing cables to the new transformer after testing is complete. If a cable fails the test, then all of the associated cables in the same conduit shall be replaced.
- · Reconnect existing ground conductors to the new transformer
- Cutsheet of existing transformer is included in the design drawings and to be used for Basis of Design for replacement transformer.
- . Weights and dimensions of new transformer must match that of the existing transformer
- Confirm lengths of the existing conductors and ensure that the new transformer lug and tap locations are installed so that the existing conductors will connect to the new transformer without splicing or replacing the cables
- Electrical shutdowns must be coordinated well in advance with the Laboratory Staff. The building is operational and critical in nature.
- Normal working hours for the lab are Monday Saturday 7am to 6pm.
- Anticipate off hour, nights and weekends for any work needed to be done requiring an outage.

#### General

- All Accessories for installation including hangers, anchors, sleeves and inserts at concrete work. Including required link-seals.
- · All materials & equipment for lifting, Hoisting and Freight for this scope.
- Protection of Stored Materials & Adjacent Surfaces
- · Mobilizations to Meet Contract Schedule
- · All Attic Stock Requirements as outlined in specifications
- · All product data, shop drawings, samples and special warranties per specs.
- LEED Submittals, Documentation & Certification Requirements
- . OSHA 10HR Certification for all onsite employees.

#### Excludes:

N/A

#### Alternate Bid Items:

Please list additional pricing for alternate options pertinent to this bid item;

#### Alternate Bid Item I: Not used

Description:

#### Alternate Bid Item II: Not used

Description: n/a

#### **HUB Participation**

A) HUB Participation (Included as part of respondents base bid)

Please indicate if Respondent is:

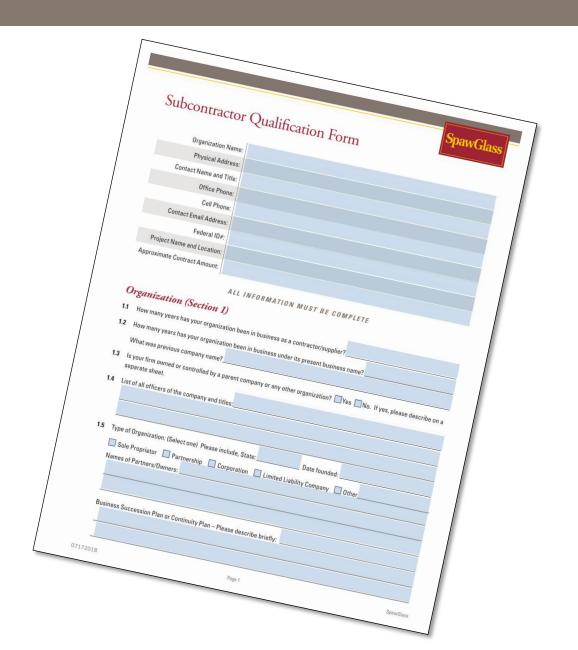
[ ] Minority-Owned [ ] Woman-Owned HUB Vendor ID#\_\_\_\_\_

Please list all 2nd and 3rd tier HUB Subcontractors, vendors or suppliers and their expected dollar amount **included** in your **base bid** proposal;

<u>Sub/Vendor</u> <u>Designation</u> <u>Vendor Code</u> <u>Contract Amt</u>

## Subcontractors Expectations Qualifications Form

- Qualifications include:
  - EMR Rating
  - OSHA 300 Records
  - Audited Financial Statements
  - Total Recordable Incident Rate (TRIR)
  - Lost Time Incident Rate (LTIR)
  - General Contractor References
  - Supplier References
  - Bank References
  - Payment and Performance Bond and Contact information from your bonding company
  - Quality Assurance Manual
  - Similar Project Experience
  - Résumés for your Project Manager



## HUB Compliance into Construction

#### PAR and HUB Compliance Reporting:

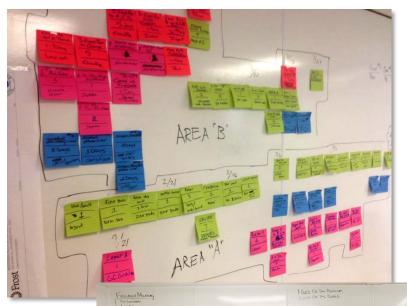
#### **Jennifer Smith**

Field Service Support SpawGlass

- o. 512-719-5251
- c. 512-848-7863
- e. Jennifer.Smith@SpawGlass.com

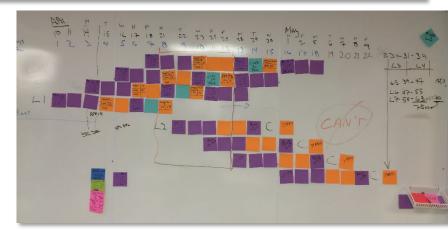


## Schedule Management









## Team Collaboration





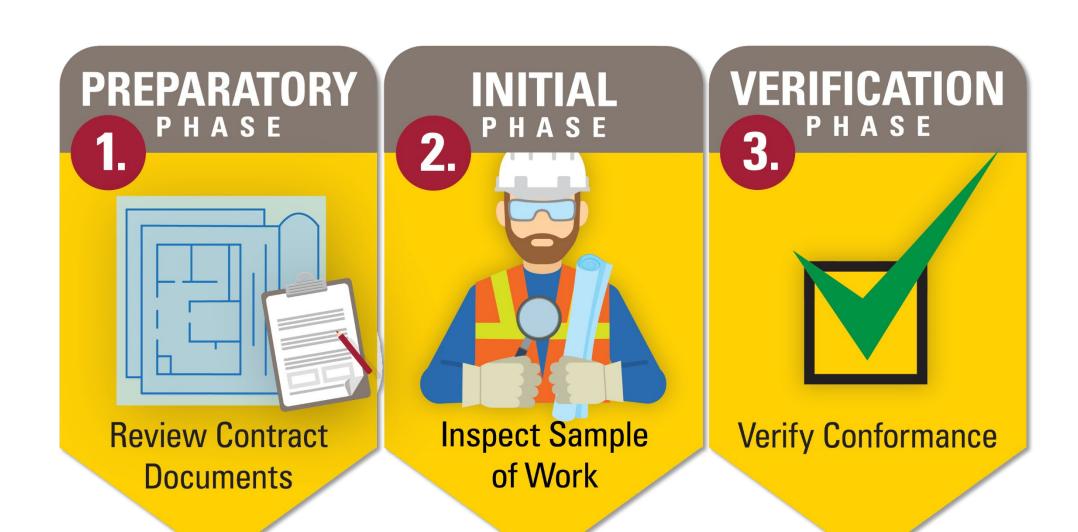


Live Teamwork!

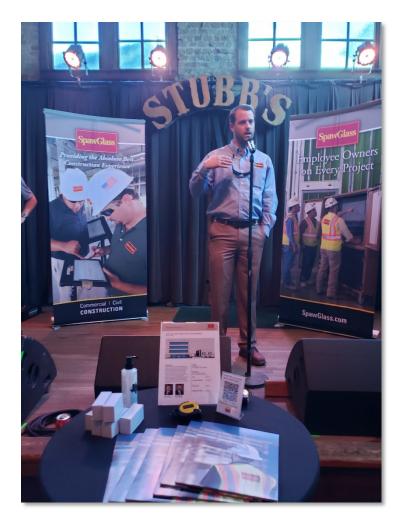
## Safety



## Quality Control



## Outreach and Networking









#### Future Client Work

#### **Projects across Texas!**

- Brazoria County
- CHRISTUS
- City of Austin
- City of Brownsville
- City of Corpus Christi
- City of McAllen
- City of San Antonio
- Frost Bank
- Harris County
- H-E-B
- Houston Methodist
- Texas A&M Systems
- Texas Facilities Commission
- Texas Health and Human Services
- Texas Parks and Wildlife
- The University of Texas System
- University of North Texas
- U.S. Army Corps of Engineers



# Thank You!

SpawGlass